



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract
No.:

FS12-19

Date
Prepared:

11/14/22

*This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents **MUST** be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.*

Buying Agency:	La Mesa Fire Department	Contractor:	South Coast Fire Equipment/Pierce Manufacturing
Contact Person:	Todd Nelson	Prepared By:	Kevin Newell
Phone:	619-441-1618	Phone:	909-673-9900
Fax:		Fax:	
Email:	tnelson@heartlandfire.org	Email:	orders@southcoastfire.net

Product Code:	FS19VC07	Description:	Pierce Enforcer, 4-Door, Full-Tilt, Aluminum Cab, Aluminum Body, Single Axle, 1250 GPM Pump,
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract:	\$616,653.00
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B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	\$243,212.00
		Subtotal B:	\$243,212.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	\$35,254.00
		Subtotal C:	\$35,254.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	For this transaction the percentage is:	4.10%
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D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	895119	=	Subtotal D:	\$895,119.00
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E. H-GAC Order Processing Charge (Amount Per Current Policy)	Subtotal E:	\$2,000.00
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F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation

Description	Cost	Description	Cost
Sales Tax	\$74,983.43	Performance Bond	\$2,193.04
100% Pre-Payment Discount	-\$12,961.00		
Tire Fee	\$10.50		
		Subtotal F:	\$64,225.97

Delivery Date:	6-8 months	G. Total Purchase Price (D+E+F):	\$961,344.97
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Pulse			Published	Unpublished
Number	Qty	Description	Options	Options
109	1	TAK-4 Suspension	\$19,833.00	
106	1	upgrade to 27,000# rear axle	\$6,124.00	
137	1	Brake fittings compression type	\$1,751.00	
143	1	Cummins 450 to x12	\$31,802.00	
149	1	EVS 3000 TO 4000	\$11,772.00	
159	1	Add Extended Bumper	\$2,845.00	
161	1	Bumper tray with cover	\$1,179.00	
170	1	Raised roof, custom cab	\$2,923.00	
175	1	Electric Windows	\$2,579.00	
179	1	Safety System	\$12,511.00	
186	1	EMS cabinet	\$3,902.00	
188	3	Upgrade SCBA Bracket to Hands Free	\$2,802.00	
221	1	Camera System Rear only	\$1,757.00	
208	4	Spare 12 volt power (each)	\$772.00	
237	1	IOTA Charger	\$1,443.00	
245	1	Auto-eject 20 amp	\$669.00	
252	1	430 amp Delco alternator	\$4,839.00	
253	1	LED cab lighting	\$1,185.00	
255	1	LED Headlights	\$2,997.00	
259	1	12 volt LED Flood Brow light B	\$3,984.00	
264	8	12 volt LED Flood Recessed or surface (per light) B	\$25,928.00	
266	1	Tail lighting LED Upgrade	\$2,041.00	
285	1	Long Pumper body	\$4,253.00	
297	1	LED Compartment Lighting premium	\$4,940.00	
298	1	Increase Booster Tank to: 1000 Gallons	\$2,080.00	
302	1	Rear Direct tank fill electric	\$6,219.00	
288	2	Catwalk-Hatch Compartment, Each	\$8,748.00	
290	1	Add Right High Side Compartments	\$4,772.00	
310	6	Adjustable Compartment shelves	\$1,464.00	
314	4	Slide-out floor tray	\$4,104.00	
327	2	SCBA Cylinder storage in fender panel triple (each)	\$3,310.00	
326	2	SCBA Cylinder storage in fender panel double (each)	\$2,780.00	
293	1	Ladder Storage next to tank	\$5,900.00	

334	1	Increase Pump from 1250 to 1500 gpm	\$7,514.00	
353	1	Add Large Diameter Side Discharge	\$6,990.00	
343	1	1.5" discharge front bumper	\$2,752.00	
	1	Deluge piping and appliance	\$0.00	\$8,952.00
		2.5" crosslay with piping	\$0.00	\$4,206.00
403	1	LED Emergency Light Package	\$17,359.00	
382	1	20 gallon foam tank	\$1,940.00	
422	1	Q2B Siren	\$5,347.00	
429	1	Traffic Directing light bar "B"	\$3,396.00	
495	1	Two-tone Cab paint	\$3,706.00	
	1	Material surcharge		\$22,096.00
		#N/A	\$0.00	
		#N/A	\$0.00	
		#N/A	\$0.00	
		#N/A	\$0.00	
		#N/A	\$0.00	
		#N/A	\$0.00	
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		#N/A	\$0.00	
		#N/A	\$0.00	
		#N/A	\$0.00	
		#N/A	\$0.00	
		#N/A	\$0.00	
		Base Bid	\$616,653.00	
		Published Options	\$243,212.00	
		Total Published Options	\$859,865.00	
		Unpublished Options	\$35,254.00	4.10%
		Total Options w/o HGAC Fee	\$895,119.00	