



REPORT to the MAYOR and MEMBERS of the CITY COUNCIL
From the CITY MANAGER

DATE: September 24, 2024

SUBJECT: RESOLUTION TO AWARD THE PURCHASE OF FOUR VEHICLES FOR THE FIRE, POLICE, AND PUBLIC WORKS DEPARTMENTS TO SEDANO FORD AND KEARNY MESA FORD

ISSUING DEPARTMENT: Finance

SUMMARY:

Issues:

1. Should the City Council adopt the resolution to award the purchase of one Ford vehicle for the Public Works Department to Sedano Ford?
2. Should the City Council adopt the resolution to award the purchase of three Ford vehicles for the Fire and Police Departments to Kearny Mesa Ford?

Recommendation:

1. That the City Council adopt the resolution to award the purchase of one Ford vehicle for the Public Works Department to Sedano Ford.
2. That the City Council adopt the resolution to award the purchase of three Ford vehicles for the Fire and Police Departments to Kearny Mesa Ford.

Fiscal Impact:

The quoted cost for the purchase of the four vehicles is \$234,034.65 and funds are budgeted and available in Equipment Replacement Fund account 603-65850-143-000000 and Public Safety Grant Fund account 213-65850-000-213088. Outfitting for each vehicle will be performed individually by vendors selected based on their past performance on similar vehicles.

City's Strategic Goals:

- Maintain a community where residents and visitors feel safe.
- Invest in infrastructure to serve the needs of the community.

Climate Action Plan Reduction Strategy:

- T-6 Municipal Fleet – Promote efforts that transition municipal vehicle fleet from gasoline- and diesel-powered vehicles to alternative-fuel or low-emissions vehicles.

BACKGROUND:

The City's fleet includes vehicles in multiple departments with various functions to protect the public's safety and maintain the public infrastructure. In 2018, the City adopted the Climate Action Plan (CAP) which includes a greenhouse gas reduction goal of 53% by 2035. The CAP provides a list of measures and actions to explore in order to achieve this goal, including transitioning municipal vehicle fleet from gasoline and diesel-powered vehicles to alternative-fuel or other low-emissions vehicles.

The FY19-22 CAP Implementation Plan Measure T-6, Municipal Fleet, includes exploring opportunities to integrate alternative fuel options and more efficient vehicles, including hybrid, into the City's fleet as older vehicles become eligible for replacement. In 2019, the City's fleet was analyzed as part of technical assistance provided by the San Diego Clean Cities Coalition and future opportunities continue to be explored.

The Public Works Fleet Maintenance Division is budgeted to purchase a Ford F-150 Lightning electric vehicle (EV) to both reduce the division's emissions and as a pilot program to examine the feasibility of transitioning other Public Works divisions to EV trucks for City use. The Division currently operates a 2014 Ford F-150 for staff to respond to vehicle issues and preventative maintenance work. This truck would likely be repurposed to replace an older, less-efficient truck in another division.

The Police Department Investigations Division is budgeted to purchase a new pickup truck to replace a 2016 Chevrolet Colorado. Unit 56 is eight years old and has close to 100,000 miles of service. The age and miles are resulting in higher maintenance costs and the possibility of extensive repairs to be performed at offsite repair facilities. As a public safety vehicle, the F-150 Lightning is not yet suitable for this purpose. The recommended F-150 STX comes standard with a 2.7L EcoBoost V6 engine.

The Police Department was awarded grant funding to purchase a pursuit-rated marked Ford F-150 Responder for DUI enforcement operations. It will be able to tow message

trailers as well as the DUI operations trailer. The F-150 is preferential to a standard Police Interceptor in this role because it provides better storage for traffic investigation callout equipment as well as movement and maintenance of traffic signs and equipment. It also provides the department a dedicated vehicle during special events or enforcement details. The F-150 Responder is currently only available with a 3.5L EcoBoost V6 engine.

The Fire Department currently has a 2005 Ford F-250 utility two-door pickup truck with jump seats in the back. This vehicle does not work well to transport a full fire department crew of three to four personnel to and from emergency scenes, or locations throughout the state for deployment crew swaps. The new vehicle will have four doors and seating for up to six passengers and their personal protective equipment. The replacement vehicle will be better-suited for multitude of uses and situations and also keeping up with the vehicle replacement schedule. As a public safety vehicle that must travel across the state it is not practical as an EV, however the vehicle does come with a standard 6.8L flex-fuel capable V8 engine.

DISCUSSION:

The City received quotes from the two Ford dealerships in San Diego County that work with government fleets and have supplied the City in previous years, Kearny Mesa Ford and Sedano Ford. A third source for quotes for comparison is the cooperative purchasing contract Sourcewell but quotes for most of the vehicles were not yet available and the only quote provided was a factory order with a potentially lengthy lead time before delivery. The quotes were requested in lieu of conducting a formal bid process that may have required purchasing the vehicles from an unfamiliar dealer outside of our region.

Sedano Ford had the lowest quote for the F-150 Lightning for Public Works at \$63,709.46. Kearny Mesa Ford had the lowest quotes for the F-150 Responder (\$59,405.33) and F-150 STX (\$50,600.13) for Police, and the F-250 for Fire (\$60,319.73).

The City's Purchasing Officer may waive competitive bidding when the City Council by resolution determines that, due to special circumstances, it is in the city's best interest to purchase a commodity without compliance with the bidding procedure, per La Mesa Municipal Code Section 2.40.070(a)(7). Purchasing a Ford F-150 Lightning will help the City meet its Climate Action Plan goals while purchasing Ford F-150 and F-250 trucks will maintain consistency with the current fleet. By purchasing from local dealers instead of using a formal bid process, the City can support the local economy while securing the vehicle more quickly and from experienced and reliable vendors in government/commercial sales. Under these facts, the circumstances are that Sedano Ford and Kearny Mesa Ford can provide the needed vehicles quickly and at a reasonable cost while keeping the purchase within the local economy; and, as such, staff recommends that it is in the best interests of the City to enter into contracts for the

purchase of a Ford F-150 Lightning, Ford F-150 Responder, Ford F-150 STX and Ford F-250 without a formal bidding process.

CONCLUSION:

Staff recommends that the City Council adopt a resolution to award the purchase of one Ford vehicle for the Public Works Department to Sedano Ford. Additionally, staff also recommends that the City Council adopt a resolution to award the purchase of three Ford vehicles for the Fire and Police Departments to Kearny Mesa Ford.

Reviewed by:



Greg Humora
City Manager

Respectfully submitted by:



Tammi Royales
Director of Finance



Scott Munzenmaier
Purchasing Officer

Attachments: A. Resolution
 B. Vehicle Pricing