



## Beam EV ARC™ Proposal via CA DGS Contract #1-22-61-16

### Customer Details

Quote Number	00001563	Contact Name	Hilary Ego
Created Date	8/12/2024	Title	Environmental Program Manager
Customer Name	City of La Mesa	Email	hego@cityoflamesa.us
		Phone	(619) 667-1326

### Billing and Shipping

Bill To Name	City of La Mesa	Ship To Name	City of La Mesa
Bill To	8130 Allison Avenue La Mesa, CA 91942	Ship To	Address TBD La Mesa, CA

### Your Clean Mobility Expert

Prepared By	Andy Ike	Phone	(858) 790-8140
Email	andy.ike@beamforall.com		

## EV ARC™ Product Description

The patented EV ARC™ charging system is the world's first and only fully autonomous, transportable, solar-powered electric vehicle charging system. Designed, engineered and manufactured in the U.S., the EV ARC™ measures 7.5' X 18' at the base and fits inside a standard parking space without reducing available parking while being ADA compliant.

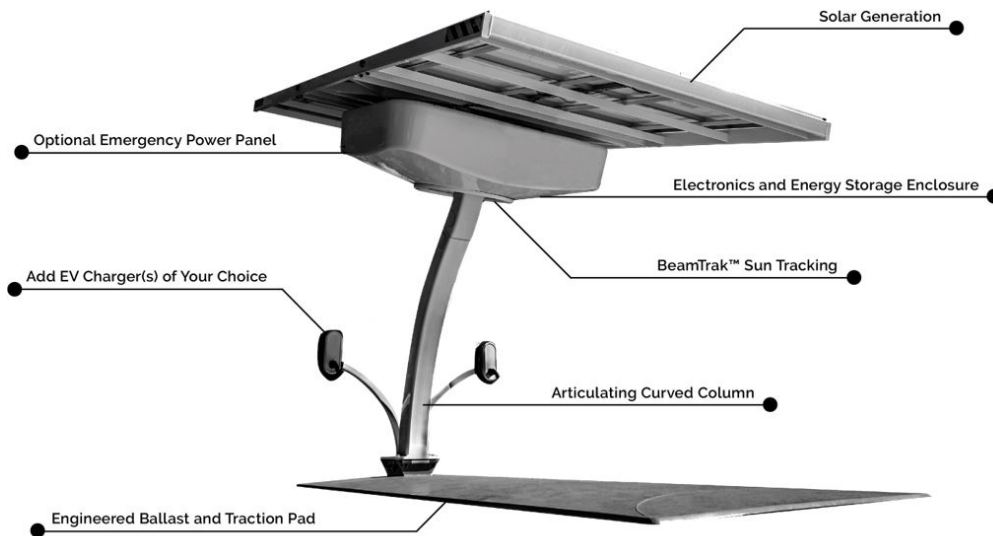
EV ARC™ systems are capable of generating and storing enough clean, solar electricity to charge up to 265 e-miles in a single day. Thanks to its battery storage, it can charge electric vehicles day or night, or even during periods of cloudiness, and is also an excellent source of emergency/alternative power. The electricity produced is clean and renewable, reducing 100% of greenhouse gas emissions from ICE vehicles and electric vehicles powered from the utility grid.

The EV ARC™ is deployed in minutes without any construction or electrical work and does not require civil or electrical engineering, foundations, trenching, electrical connections or upgrades. It will produce energy reliably and consistently but will not generate a utility bill or fail to operate because of a black out or other utility grid failure. It's no wonder that Google, the City of New York, the State of California and many others across the U.S. and internationally trust the EV ARC™ product line to charge their electric vehicles.



**Your EV ARC™ is an American-made product and will be fabricated in our San Diego, California facility.**

## EV ARC™ Diagram





## EV ARC™ Pricing

Product	Product Code	Product Description	Quantity	List Price	Total Price
Beam EV ARC™ with ChargePoint™ dual plug charger	ARC2020-CP4023	EV ARC™ 2020, 4.3kW solar array, 22kWh expandable storage, BeamTrak™, Chargepoint CT4023 dual-plug networked charger, dual J1772 connectors. 12 months ChargePoint Network Operating System (NOS) included. CLIN #1101, includes 2% CA DGS Contract discount.	1.00	\$70,300.30	\$70,300.30
Emergency Power Panel	EPP	Off-grid, 100% solar-powered Emergency Power Panel for energy resiliency and disaster preparedness. 6kW 120/240V solar generator with 2 x 120V NEMA 5-20 duplex outlets (GFCI protected), 2 x 120V NEMA L5-20 outlets (twist lock, GFCI protected), 1 x 240V NEMA L14-30 outlet (not GFCI protected), lockable polycarbonate cover plate. CLIN #1202, includes 2% CA DGS Contract discount.	1.00	\$1,925.70	\$1,925.70
Remote Monitoring and Management System (RMMS)	RMMS-1	Annual plan for Remote Monitoring and Management System (RMMS) provides login access to view data and status of the EV ARC system. 4G LTE and WiFi connections enable remote monitoring of solar energy production, battery status, energy output, energy use session data. Remote performance assessment and troubleshooting can prevent service calls. Service is included for the 1st twelve (12) months with purchase of an EV ARC™ system; Annual renewal thereafter. CLIN #1300, includes 2% CA DGS Contract discount.	1.00	\$388.08	\$0.00
Vendor Catalog Item - Warranty (1 Year)		Manufacturer Warranty - First year included Segment ID: A, includes 2% CA DGS Contract discount. Non-core item.	1.00	\$0.00	\$0.00
Vendor Catalog Item - Extended Services Value Pricing	RMMS-10-WNTY-05	Additional 4 years of Manufacturer Warranty (for a total of 5 years) and 9 years of RMMS (Remote Monitoring and Management Service) coverage (for a total of 10 years) per EV ARC™ system. Available bundled with new EV ARC™ system purchases made on or after July 24, 2024 only. Additional 4 years of Manufacturer Warranty applies to EV ARC Base Model, and excludes EV charger; EV charger brand Manufacturer Warranty sold separately. Includes 2% DGS Contract discount.	1.00	\$3,430.00	\$3,430.00
Vendor Catalog Item - Extended Services Value Pricing	RMMS-10-WNTY-05	Additional 4 years of Manufacturer Warranty (for a total of 5 years) and 9 years of RMMS (Remote Monitoring and Management Service) coverage (for a total of 10 years) per EV ARC™ system. Available bundled with new EV ARC™ system purchases made on or after July 24, 2024 only. Additional 4 years of Manufacturer Warranty applies to EV ARC Base Model, and excludes EV charger; EV charger brand Manufacturer Warranty sold separately. Includes 2% DGS Contract discount.	2.00	\$3,430.00	\$6,860.00

### Totals

Shipping & Handling is FOB Destination and includes Beam Team performing un-load / un-stow of equipment. Customer may need a

Total Price \$82,516.00

Shipping and Handling \$0.00



12K capacity forklift onsite upon delivery; to be determined when delivery date is scheduled.

Grand Total \$82,516.00  
Expiration Date 9/30/2024

Notes- Final quote line item (Quantity two (2) Extended Services Value Pricing) to cover two (2) EV ARC systems purchased via City of La Mesa PO 242432 to cover five (5) years of warranty coverage and ten (10) years of RMMS coverage.

**Applicable sales tax will be billed upon invoicing  
Payment Terms: Net 30 days**

ONE-PAY LEASE OPTION: This proposal includes an option to lease the quoted EV ARC™ Equipment, which includes the EV ARC™ Base Model, EV charger, and the add-ons of battery storage upgrades, Emergency Power Panel, AC/USB outlets, Grid Connect and RMMS connectivity, for a five-year term at a cost of 60% of the Total Equipment Price. Total Equipment Price excludes Shipping & Handling, Sales Tax, Beam Stow Kit, ARC Mobility™ Trailer, which will be invoiced at the amounts presented in this proposal. The lease option includes a 5-year warranty on the EV ARC™ Base Model and add-ons, and a 1-year warranty on the EV charger. The One-Pay Lease amount of 60% of the Total Equipment Price will be invoiced upon Equipment delivery on payment terms of net 30 days. Beam Global will retain title to the Equipment, and the Customer is responsible for insuring the Equipment during the term of the lease. The lease will expire five years from the date of Equipment delivery. At that time, the Customer will have the option to either renew the lease for another 5 years at 60% of the Total Equipment Price; or purchase the Equipment at 65% of the Total Equipment Price; or have Beam Global pick up and remove the Equipment for a recycling fee of 10% of the Total Equipment Price. The One-Pay Lease program is offered through March 31, 2025. Customer agrees and acknowledges that the terms set forth above are only a summary of the terms and conditions of the lease agreement, and any lease of EV ARC™ Equipment will not be effective until Customer and Beam Global have entered into a definitive lease agreement for the quoted EV ARC™ Equipment. To get started with the One-Pay Lease, contact your Clean Mobility Expert on this proposal.

California DGS Contract Link

[https://caleprocure.ca.gov/PSRelay/ZZ\\_PO.ZZ\\_CTR\\_SUP\\_CMP.GBL?Page=ZZ\\_CTR\\_SUP\\_PG&Action=U&SETID=STATE&CNTRCT\\_ID=1-22-61-16](https://caleprocure.ca.gov/PSRelay/ZZ_PO.ZZ_CTR_SUP_CMP.GBL?Page=ZZ_CTR_SUP_PG&Action=U&SETID=STATE&CNTRCT_ID=1-22-61-16)